

Request for Proposal (RfP) for Myanmar Satellite System MCIT answers to the bidders' questions (Batch 1)*

Question ID	Bidders' questions	RFP material reference	MCIT answers
#2	Does it mean MCIT will lease all the capacity/transponder starting from Nov 1st 2015?	ITB REQ-38	Indeed, it is MCIT's intention to start leasing capacity from Nov 1st 2015. Nominally, MCIT intends to lease all capacity from the start. A ramp-up scheme may however be defined together with the Selected Bidder to cope with the progressive increase of MCIT's needs.
#4	Please confirm that the delivery address for the proposal package is as per below: Ministry of Communications and Information Technology Office at Building No. 2, YaZaHtarNi Street, Nay Pyi Taw Myanmar	ITB REQ-28	Address is correct.
#5	The following extensions are kindly requested: * one week extension to the submission of questions pertaining to the RfP, that is, Monday, 24 August 2015; and * two-week extension to the bidder submission date of 1 September 2015, that is, Tuesday, 15 September 2015.	ITB REQ-04, REQ-08	No extension granted for the submission of question. The deadline for proposal submission is pushed back to September 8th, 2015.
#6	Could you provide the documents in word version for us to be able to answer by following the documents frameworks?	-	Please find attached the word versions.
#11	What kinds of information are required for "Bidder's Assumptions"?	ITB RFQ-54	Any assumption that would have been made by the bidder to prepare its proposal. If there was no specific assumption made, then section (5) may be empty.
#18	Can MCIT consider extending the due date for the RFP response by two weeks, to the 15th of September?	ITB REQ-04	Please see answer to question #5
#19	If MCIT extends the due date, would it please also extend the corresponding date for submittal of hard copies?	ITB REQ-28	No change in REQ-28. the hard copies shall be delivered within one calendar week after the date of electronic proposal submission. Deadline for submission of hardcopies is therefore the date of electronic submission plus seven days; if the date of proposal submission is extended, the date for submission of hard copies is also extended.
#20	Would MCIT please provide the Appendix A in Microsoft Word format, to enable bidders to mark up the softcopy?	ITB REQ-74	Yes, please find word version attached
#22	The requirement to stamp and initial every page of the original paper copy of the proposal appears onerous considering that a proposal could be 50 pages long. Would a binding signature on the Cover Letter be acceptable?	ITB REQ-32	A binding signature (by an individual with power of attorney fully authorizing him to obligate and bind the company to the bid, and to any contract resulting from the bid) on the Cover Letter plus company stamp on each page of the original paper copy is acceptable
#23	Is MCIT open to the bidders submitting a bid together with a local partner's participation or do they prefer the satellite operators to bid directly only?	-	The RFP contains no requirement regarding this issue. MCIT is open to both solutions that can be proposed in the baseline proposal or as an option to the baseline proposal.
#37	Orbital slot: The satellite shall be located within the 55°E-140°E orbital arc. Does the satellite for the long term needs have to be the same slot as the baseline proposal?	ITB REQ-50b	Same requirement applies for long term needs (satellite within 55°E-140°E orbital arc). However, it is not required that the satellite addressing long term needs be at the same orbital slot as the satellite addressing short term needs.
#57	we have a new satellite, XXX, which will be launched in XXX 2015 and this new satellite has plenty of fresh c-band and ku-band capacity with the beautiful coverage over Myanmar. however, it will be located in XXX°E, just XXX° away from the required orbital arc. we strongly recommend that the required orbital arc could expand to XXX°E, so as to increase a competitive option.	ITB REQ-37	The 55°E-140°E orbital arc is the target orbital arc, MCIT could however consider an orbital location outside the range of 55°E – 140°E, as long as capacity meets MCIT EIRP and G/T requirements and the bidder can demonstrate the elevation angle in worst case scenario is sufficient to allow normal operations.
#61	Is Contractor = Bidder/Operator?	Exhibit A REQ-14	The "Instructions to Bidders" (ITB) are addressed to the Bidders in the frame of this tender process. The "Pro-format Terms and Conditions" (T&Cs) and the "Technical & Programmatic Specifications" (Exhibit) are intended to constitute the future Contract between MCIT and the winning Bidder. At this later stage, the winning Bidders will then become "the Contractor".
#65	Pls provide the RFP documents in Microsoft Word format. Thank you.	General	Please see attached
#67	We would like to confirm that the electronic copy will be sent by email. Is the 4 (four) printed copies to be sent to the MCIT Commercial Point of Contact?	ITB REQ-28	Yes, the electronic copy shall be sent by email. Yes, the 4 (four) printed copies shall be sent to the MCIT Commercial Point of Contact.
#75	Is there a requirement to deliver the submission package in person by an authorized representative of the company?	ITB REQ-28 & 31	No

#76	As per the Company's normal practice, it is proposed to initial each page of the submission with signature page at end of the document. Is this acceptable and will this suffice in place of having to stamp each page of the submission with a company seal?	ITB REQ-32	A binding signature (by an individual with power of attorney fully authorizing him to obligate and bind the company to the bid, and to any contract resulting from the bid) at end of the original paper copy plus company stamp on each page of the original paper copy is acceptable
#77	Would MCIT consider an orbital location range of 50°E – 145°E?	ITB REQ-37	The 55°E-140°E orbital arc is the target orbital arc, MCIT could however consider an orbital location outside the range of 55°E – 140°E, as long as capacity meets MCIT EIRP and G/T requirements and the bidder can demonstrate the elevation angle in worst case scenario is sufficient to allow normal operations.

* Responses to all remaining questions will be provided on due date (batch 2) as per RFP ITB.